

# Jim Hart, Anything less is Second Best.

## **OBJECTIVE**

Jim will treat your real estate needs with the utmost care, loyalty and concern. As a dedicated professional, Jim provides the service necessary to earn your trust, confidence and recommendation as a satisfied client by treating your search to buy or sell a home as if it were his own. His wife, Lisa, a licensed real estate professional, assists Jim. Together, they are committed to making the home buying/selling process as pleasant and stress-free as possible.

## **EDUCATION**

Jim is a Licensed Real Estate Broker with RE/MAX at the Crossing specializing in the selling and marketing of new construction and existing residential real estate. Jim is able to provide a comprehensive market analysis of residential real estate.

- ♦ Graduate, Real Estate Certification Program
- ♦ Licensed Real Estate Salesperson, State of Indiana
- ♦ Licensed Real Estate Broker, State of Indiana
- ♦ Real Estate Continuing Education Program
- ♦ Brebeuf Preparatory High School 1974
- ♦ Degree, Purdue University 1978

## **BACKGROUND/ACHIEVEMENTS**

Prior to joining the RE/MAX Team, Jim spent over 10 years as a Project Sales & Marketing Manager in the new home construction industry with custom and production home sales in excess of \$60 million dollars. Jim has continued that trend as a multi million-dollar producer in the residential market place. Jim possesses exceptional skills in negotiating financial transactions, executing business and marketing plans, managing multiple projects and providing excellent service. Jim is committed to professionalism and dedicated to providing you with the best information available to make your home buying or selling decisions.

- ♦ Recipient, National Association of Home Builder National Sales & Marketing Council Million Dollar Circle Gold Award
- ♦ Builders Association of Greater Indianapolis Sales & Marketing Council Platinum Sales Award Winner

## **PROFESSIONAL AFFILIATIONS**

- ♦ National Association of REALTORS®
- ♦ Indiana Association of REALTORS®
- ♦ Metropolitan Indianapolis Board of REALTORS®

## **COMMUNITY INVOLVEMENT**

- ♦ Coaching Youth Organization Activities
- ♦ Advocate and Top Walker Club Member for American Heart Association
- ♦ Fund Raiser for Juvenile Diabetes Foundation

## **PERSONAL**

A native of Indianapolis, Jim has been married to Lisa since 1999. They are part of a very large, close-knit family. Jim enjoys family activities, cooking, sports, and whenever time permits, traveling.



**JIM HART**  
REALTOR® / BROKER  
MULTI MILLION-DOLLAR PRODUCER

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*Outstanding Agents.  
Outstanding Results.*

